Agenda Item No. 6

CITY OF LOS ANGELES

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DEPARTMENT OF

GENERAL SERVICES

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May 27, 2021

Honorable City Council City of Los Angeles c/o City Clerk Room 395, City Hall Los Angeles, California 90012

Attention: Michael Espinosa, Legislative Assistant

REQUEST AUTHORITY TO NEGOTIATE AND EXECUTE A NEW LEASE WITH SAMIP PAUDYAL DBA THE COFFEE SHOP AT THE CHATSWORTH METRO TRAIN STATION

The Department of General Services (GSD) requests authority to negotiate and execute a new lease with Samip Paudyal (Lessee), doing business as The Coffee Shop, for the operation of a coffee shop at the Chatsworth Metro Train Station (Train Station) located at 10040-A Old Depot Road (Old Depot Rd), Los Angeles, CA 91311. The Train Station is owned by the City of Los Angeles and is under the jurisdiction of the Los Angeles Department of Transportation's (LADOT) Parking Facilities division.

BACKGROUND

On August 24, 2018, LADOT issued a Request for Proposal (RFP) for several retail spaces at various parking facilities throughout the City. The Lessee submitted a new proposal in April 2020. The proposal was reviewed by a committee consisting of representatives from the Council District 12 office in an advisory capacity and LADOT. The Lessee was awarded Suite A at Old Deport Rd. to operate a stop-and-go coffee shop based on his business background, financial strength, and capability to add a valuable service to the community. The RFP will continue to remain open until all other vacancies are filled.

The Chatsworth Metrolink Station Depot is a City-owned facility located in the Chatsworth community. It encompasses 6,000 square feet of which, approximately 2,000 square feet is a lobby and Transportation Museum. The balance of the space is office and retail space available for lease.





TERMS AND CONDITIONS

The new proposed lease is for five years with one five-year extension option. The tenant will be responsible for tenant improvements and utilities. A complete set of terms and conditions are outlined on the attached term sheet.

MARKET ANALYSIS

Based on recent market analysis, market rents of similar type properties and uses in the Western San Fernando Valley submarket of Los Angeles ranges from \$1.40 - \$4.25 per square foot (sf) plus tenant's proportionate share of operating expenses, property tax, and insurance.

The Coffee Shop's proposed rate of \$2.50 per sf is commensurate to the \$2.55 per sf average and within the range of comparable properties in the area, therefore LADOT approved the rental rate of \$250/month (\$2.50/sf) for the space.

| Location | Property Type | Rent/SF/Mo | Rentable S.F. |
|---------------------------------|------------------|------------|------------------|
| 10040-A Old Depot Road | Retail | \$2.50 | 100 |
| 21405-21515 Devonshire St | Retail | \$2.60 | 1,100 |
| 21514-21534 Devonshire St | Retail | \$2.75 | 2,250 |
| 20861-20871 Lassen St | Retail | \$2.75 | 900 |
| 9901-9935 Topanga Canyon Blvd | Retail | \$2.25 | 1,440 |
| 10100-10122 Topanga Canyon Blvd | Retail | \$2.60 | 2,970 |
| 9843-9851 Mason Ave | Retail | \$2.46 | 4,761 |
| 10120-10230 Mason Ave | Retail | \$2.45 | 8,400 |
| | Average | \$2.55 | |

FISCAL IMPACT

This lease will generate \$3,000 annually to LADOT's Prop A Fund 385 (Revenue Source Code 4934OT) with annual Consumer Price Index (CPI) escalations throughout the term of the agreement.

RECOMMENDATION

That the Los Angeles City Council, subject to the approval of the Mayor, authorize the Department of General Services to negotiate and execute a new lease agreement with Samip Paudyal, doing business as The Coffee Shop, for the operation of a coffee shop at 10040-A Old Depot Road, Los Angeles, CA 91311 under the terms and conditions substantially as outlined in this report.

Tony M. Royster General Manager

Attachments: Term Sheet

LEASING TERM SHEET

| MFC DATE | 05/27/2021 |
|-----------------------|---|
| LANDLORD | City of Los Angeles |
| ADDRESS | 111 E. 1st St., Los Angeles, CA 90012 |
| TENANT | Samip Paudyal |
| ADDRESS | 9918 Mason Ave, Chatsworth, CA 91311 |
| LOCATION | 10040-A Old Depot Road, Los Angeles, CA 91311 |
| AGREEMENT TYPE | Receivable Retail Lease |
| USE | Coffee Shop |
| SQUARE FEET | 100 |
| TERM | 5 YEARS |
| RENT START DATE | Date Attested |
| LEASE START DATE | Date Attested |
| OPTION TERM | One (1) Five-Year Extension |
| HOLDOVER | Month-To-Month |
| SUBLET/ ASSIGNMENT | RIGHT TO ASSIGN - LANDLORD APPROVAL |
| TERMINATION | N/A |
| RENTAL RATE | \$3,000 Annually / \$250 Monthly (\$2.50/sqare foot) |
| ESCALATION | Consumer Price Index annual increases not to exceed 3.0% per year |
| RENTAL ABATEMENT | n/a |
| ADDITIONAL RENT | Monthly Utilities |
| PROPERTY TAX | Possesion |
| OPEX | n/a |
| CAM | n/a |

| OTHER | n/a |
|---------------------------------|---|
| SECURITY DEPOSIT | \$500 |
| MAINTENANCE/ REPAIR | Other* |
| MAINTENANCE/ REAPAIR DETAILS | Tenant is responsible for all repair and maintenance within the suite and HVAC equipment serving the premises |
| TENANT IMPROVEMENTS | Tenant is responsible for all tenant improvements |
| PARKING | n/a |
| UTILITIES | Tenant responsible for all applicable Utilities |
| CUSTODIAL | Tenant responsible for interior and frontage of space |
| SECURITY | Tenant Responsible |
| PROP 13 PROTECTION | Landlord will NOT provide Prop 13 protection. |
| INSURANCE | TENANT shall indemnify and hold harmless the City |
| OTHER: | |