

CITY OF LOS ANGELES
INTER-DEPARTMENTAL CORRESPONDENCE

Date: December 13, 2025

To: Municipal Facilities Committee

From: Steven Fierce, AIA
Principal Architect
Bureau of Engineering



Subject: **MADRID THEATRE PHASE II – CONSTRUCTION AWARD TO GSD AND PROJECT BUDGET APPROVAL**

RECOMMENDATION

The Bureau of Engineering (BOE) recommends that the Municipal Facilities Committee (MFC):

1. Award the Phase II Construction Phase to the Department of General Services – Construction Forces Division, in the amount of \$2,883,330.

MADRID THEATRE PROJECT

COUNCILMEMBER BLUMENFIELD, CD 3



Discussion/Background:

The Madrid Theatre renovations project (Project) is located at 21622 Sherman Way, Canoga Park, CA 91303, and is in Council District (CD) 3. The theatre, constructed in 1997, has a total capacity of 291 seats, and services programs organized by the City's Department of Cultural Affairs (DCA).

DCA and CD 3 initiated the efforts to renovate the Madrid Theatre in 2016. The Council Office has been an ardent supporter of the project and looks forward to completing the

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project and inviting the community back to once again, enjoy this Canoga Park cultural institution.

The MFC report dated May 30, 2024 (Attachment No 1), approved the Phase II Scope and preliminary budget further detailed in this report.

Phase I Background:

This phase, now completed, included upgrades to the front façade, lobbies, theatre, and back-of-house support spaces.

On August 11, 2022, the MFC recommended that the Project move forward to the Board of Public Works to award the construction contract with the understanding that there was a project funding gap of \$3,310,322, which was addressed via supplemental funding sources in the City Budget process in the fiscal year (FY) 2023-24 as detailed in the funding history section below.

On September 28, 2022, the Board of Public Works awarded the construction contract totaling \$10,743,000 to Waisman Construction (Waisman) and on November 14, 2022, BOE issued the notice to proceed to initiate this renovation work.

On March 7, 2025, the statement of completion for phase I of the project was issued by the Bureau of Contract Administration.

The final Project Cost for Phase 1 is 13,215,865. The remaining project funds, to be allocated for Phase II, are noted below in the budget section.

Phase II Project Description

Phase II of the Project was initially created to address the value engineering needed to award the project with a reduced project shortfall. This effort also gave the team the opportunity to redesign the Audio/Visual (A/V) and information technology (IT) equipment to meet current industry and DCA standards. The deletion of the A/V and IT scopes of work from Phase I were negotiated with the contractor as noted in the funding tables below and a deduct change order was processed by the Board of Public Works. This credit relieved the City from funding this scope under the Phase I contract and subsequently released funding to be used in Phase II scope of work. The A/V and IT conduit infrastructure was installed as part of Phase I.

During construction, it was determined that water leaks were infiltrating through the exterior exposed concrete masonry units (CMU), which are present throughout the building. To remedy these issues, as part of the Phase II construction, the waterproofing of the entire building envelope will be addressed.

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The Phase II scope of the Project includes the design and construction of the following:

- A/V and theatrical equipment components;
- Remove and replace the existing gas HVAC units and the roof membrane in an effort to decarbonize the facility;
- Interior auditorium painting (handrails, catwalks, balcony soffits, fascia, etc.);
- Electrical work for the HVAC and Acoustic Drapery;
- PRC Main Shut Off Valve and Hatch Railing;
- Access control and BOH as well as FOH Communication Rooms;
- Information Technology (IT) equipment; including access controls as well as back of house and front of house communications systems;
- Waterproofing of the building envelope (CMU walls and roof);
- HVAC replacement; and
- Concert pit enclosure repair

Funding History

The Project received \$3,310,322 in Capital and Technology Improvement Expenditure Program (CTIEP) funds in FY 2023-24 via the First Construction Projects Report (CPR) (CF 23-0842). The Second CPR in FY 2023-24 (CF 23-0842-S1) transferred \$2M in funding from the State Designated Grant – Canoga Park Cultural Arts District to an Engineering Special Service Fund. These two funding allocations provided an additional \$5,310,322 for the Project.

On June 29, 2023, the MFC approved \$2 million in funding for the decarbonization scope for the Madrid Theatre. As noted above, the decarbonization work is included in Phase II of the Project.

On February 23, 2024, the Council approved a Motion to amend the February 9, 2022, Council File regarding the funding allocated to the Madrid Theatre Improvements Project. This amendment reallocated \$3,575,996.50 in CRA/LA Excess Non-Housing Bond Proceeds (EBP) from the Reseda/Canoga Park Redevelopment Project to increase the EBP funding for the Project to a total of \$6,589,695.50. On May 17, 2024, the Council approved a Motion to amend the previous Motion on February 23, 2024, that modified the total EBP funding for the Project to bring the total to \$6,499,695.40. This additional funding is to be utilized in the design and construction to complete both phases of the Project.

The total Project funding sources are comprised of Community Redevelopment Agency Excess Bond Proceeds (CRA/EBP), Municipal Improvement Corporation of Los Angeles (MICLA) funding, State Designated Grant – Canoga Park Cultural Arts District Fund, and CTIEP funding which amounts to a total of approximately \$19.3 Million, as detailed in Table 1. Approximately \$6.1 Million remain for Phase II, as detailed in Table 4 below.

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Per MFC report dated May 20, 2024 (Attachment No 1), the funding shortfall has decreased from approximately \$490,000 to a Project budget surplus of 1,402,749, as detailed in Table 2. The surplus is largely due to the postponement of the PV system installation.

TABLE 1: Total Project Funding (Phase 1+ Phase 2)	
Funding Source	Funding Amount
CRA Bond Funds	\$ 6,499,695.40
MICLA Funds FY19/20 (reauthorized FY 22/23 – 2 nd CPR)	\$ 5,500,000
State Funds	\$ 2,000,000
CTIEP FY 23/24	\$ 3,310,322
MICLA Funds FY18/19 – Solar Energy Installation	\$ 2,000,000
Total Project Funds	\$ 19,310,017.40
Phase 1 Expenditures	\$ 13,123,938
*Remaining Funds (Phase 2)	\$ 6,186,079.40
*See Table 3 for expenditure plan of remaining funds.	

TABLE 2: Phase II Project Costs	
Scope	Estimated Cost
Design Services	\$ 600,000
A/V and Theater Equipment (including contingency)	\$ 1,300,000
GSD Construction	
- Theatrical Platforms	
- Painting and Exterior CMU Treatment	
- PRV Main Shut Off Valve and Plumbing	
- ITA Direct Funding	
- Electrical for AC and Acoustic Drapery	
- Exhaust and Ventilation	
- Hatch Railing, Drywall, Frame, and Flooring	
- Access Control and BOH & FOH Communication Rooms	
- Remove and Replace/Install HVAC	
- Remove and Replace/Install Roof Membrane	
- Install Motorized Acoustic Drapery	
- Allowance for Permits and Commissioning	
- GSD Base Bid – dated 11/19/2025 (Attachment No 2)	\$ 2,069,441
- 20 % GSD Construction Contingency	\$ 413,889
- Allowance for Unforeseen Conditions	\$ 400,000
- GSD Total Construction	\$ 2,883,330
Phase II Total Costs	\$ 4,783,330
Total Project Funding	\$ 6,186,079
Estimated Phase II Project Budget Surplus	\$ 1,402,749

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TABLE 3: Total Project Funding and Phase II Expenditure Plan

Funding Sources	Phase I Expenditures to Date	Phase II Funds	FY25/26 3rd Qtr.	FY25/26 4th Qtr.	FY26/27 1st Qtr.	FY26/27 2nd Qtr.	TOTAL
CRA Bond Funds	\$6,499,695	\$0	\$0	\$0	\$0	\$0	\$0
MICLA Funds FY 19/20 **	\$2,124,744	\$3,375,256	\$700,000	\$1,000,000	\$1,000,000	\$675,256	\$3,375,256
MICLA Solar ***	\$73,437	\$1,926,563	\$250,000	\$750,000	\$750,000	\$176,563	\$1,926,563
State Funds	\$1,115,740	\$884,260	\$884,260	\$0	\$0	\$0	\$884,260
CTIEP 23/24	\$3,310,322	\$0	0	0	\$0	\$0	\$0
Phase II Subtotal		\$6,186,079	\$1,834,260	\$1,750,000	\$1,750,000	\$851,819	\$6,186,079
Phase I Subtotal	\$13,123,938						

* The FY 19/20 MICLA funds were reauthorized in the FY 23/24 2nd CPR

** These MICLA funds will be reauthorized in the FY 24/25 4th CPR

Total Project Funding (Phase I + Phase II)	\$19,310,017
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Project Support Considerations

DCA and CD 3 consider the Madrid Theatre Renovation Project a priority project, as it is an important community asset and is integral to this area's commitment to equitable community investment and economic sustainability. The venue is expected to bring together local artists, art organizations, performers, and cultural providers which will in turn have a positive impact to the local economic development of historic Canoga Park.

Phase II Construction is anticipated to be completed by December 2026.

cc: Elizabeth Ene, Council District 3
 Albert Griego, City Administrative Officer
 Elis Lee, City Administrative Officer
 Air Wada, City Administrative Officer
 Deborah Weintraub, Bureau of Engineering
 Ohaji Abdallah, Bureau of Engineering
 Bernadette Hernandez, Bureau of Engineering
 Spencer Yu, Bureau of Engineering
 Daniel Tarica, Dept. of Cultural Affairs
 Alma Miranda, Dept. of Cultural Affairs

Attachment No. 1 – Madrid Theatre MFC Report dated August 11, 2022

Attachment No. 2 – GSD Estimate dated November 19, 2025

Attachment No. 3 – AV equipment estimate -Key Code dated Nov 17, 2025

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Date: May 30, 2024

To: Municipal Facilities Committee

From: Steven Fierce, AIA
Principal Architect
Bureau of Engineering

Subject: **MADRID THEATRE – (COUNCIL DISTRICT 3) – REQUEST TO ESTABLISH A PHASE II DESIGN AND CONSTRUCTION, APPROVAL OF BUDGET UPDATES AND APPROVAL OF THE CRA/LA FUNDING SWAP**

RECOMMENDATION

The Bureau of Engineering (BOE) recommends that the Municipal Facilities Committee (MFC):

1. Approve the revised Phase I budget of \$13,400,000;
2. Approve the Phase II scope of the Madrid Theatre Renovations Project to include:
 - a. Design and construction of a new audio and visual (A/V) system and theater equipment that was removed from Phase I construction
 - b. Design and construction of the building infrastructure to remove gas powered equipment and effectively decarbonize the Madrid Theatre;
3. Approve the preliminary Phase II project budget of \$6,400,000; and,
4. Approve the funding swap of \$3,575,996.50 in CRA/LA Excess Non-Housing Bond Proceeds (EBP) with past Municipal Corporation of Los Angeles (MICLA) expenditure, and direct the Board of Public Works accounting staff to make revisions to the construction award documents as necessary to the meet the intent of this report.

MADRID THEATRE PROJECT



COUNCILMEMBER BLUMENFIELD, CD 3



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Discussion/Background:

The Madrid Theatre renovations project (Project) is located at 21622 Sherman Way, Canoga Park, CA 91303 in Council District (CD) 3. The theatre, constructed in 1997, has a total capacity of 430 seats, and services programs organized by the City's Department of Cultural Affairs (DCA).

DCA and CD 3 initiated the efforts to renovate the Madrid Theatre in 2016. The Council Office has been an ardent supporter of the project and looks forward to completing the project and inviting the community back to enjoy this Canoga Park cultural institution.

The renovations designed for the Project include upgrades to the front façade, lobbies, theatre, and back-of-house support spaces. Specifics of the work are as follows:

- The façade work includes enclosing an existing exterior balcony with a new curtain wall above, and the installation of a new marquee with custom signage.
- Improvements near the entry include the installation of a new ornate ceiling under the marquee, and a new sidewalk with top-seeded mirror glass.
- Improvements in the lobbies include the installation of new restrooms, millwork, lighting, carpets, minor food service, and the relocation of the elevator machine room.
- Improvements to the theatre include new seating, stage lighting equipment, audio video equipment, and the replacement of the stage floor.
- Improvements to the backstage area include the installation of a new restroom with a shower, and various tenant improvements.

On August 11, 2022, the MFC recommended that the Project move forward to the Board of Public Works to award the construction contract with the understanding that there was a project funding gap of \$3,310,322, which would be addressed via supplemental funding sources in the City Budget process in the fiscal year (FY) 2023-24 (Attachment No 1).

On September 28, 2022, the Board of Public Works awarded the construction contract totaling \$10,743,000 to Waisman Construction (Waisman) and on November 14, 2022, BOE issued the notice to proceed to initiate this renovation work.

Project Phase II Description

Phase II of the Project was initially created to address the value engineering needed to award the project with a reduced project shortfall. This effort also gave the team the opportunity to redesign the A/V and information technology (IT) equipment to meet current industry and DCA standards. The deletion of the A/V and IT scopes of work from Phase I were negotiated with the contractor as noted in the funding tables below and a deduct change order will be processed subsequent to the approval of this report. This credit will relieve the City from funding this scope under the Phase I contract and will subsequently release funding to be used for the design and construction of A/V and theatrical equipment in Phase II. The A/V and IT conduit infrastructure is being installed as part of Phase I to limit any re-work.

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During construction, it was found that there is water intrusion through the exterior exposed construction masonry units (CMU) throughout the building. To remedy these issues, as part of the Phase II construction, waterproofing of the entire building envelope will be addressed.

As it would have been cost prohibitive to the City to renegotiate the contract with Waisman to add these scope items to the current construction contract, it was determined to be in the best interest of all stake holders to create a Phase II of the project and bid the scope specified above as a separate construction contract.

The Phase II scope of the Project will include design and construction of the following:

- A/V and theatrical equipment components,
- Mechanical and Plumbing Building infrastructure to decarbonize the facility,
- Interior auditorium painting (handrails, catwalks, balcony soffits, fascia, etc.)
- Information Technology (IT) equipment; including access controls as well as back of house and front of house communications systems,
- Waterproofing of the building envelope (CMU walls and roof)

Additionally, the Project was determined to be a good candidate to receive funds from the City's Decarbonization Program, as noted in the Discussion section and the Funding tables.

Funding Gap Closure

The Project received \$3,310,322 in Capital and Technology Improvement Expenditure Program (CTIEP) funds in FY 2023-24 via the First Construction Projects Report (CPR) (CF 23-0842). The Second CPR in FY 2023-24 (CF 23-0842-S1) transferred \$2M in funding from the State Designated Grant – Canoga Park Cultural Arts District to an Engineering Special Service Fund. These two funding allocations provided an additional \$5,310,322 for the Project.

On February 23, 2024, the Council approved a Motion to amend the February 9, 2022, Council File regarding the funding allocated to the Madrid Theatre Improvements Project. This amendment reallocated \$3,575,996.50 in CRA/LA Excess Non-Housing Bond Proceeds (EBP) from the Reseda/Canoga Park Redevelopment Project to increase the EBP funding for the Project to a total of \$6,589,695.50. On May 17, 2024, the Council approved a Motion to amend the previous Motion on February 23, 2024, that modified the total EBP funding for the Project to bring the total to \$6,499,695.40. This additional funding is to be utilized in the design and construction to complete both phases of the Project.

On June 29, 2023, the MFC approved \$2 million in funding for the decarbonization scope for the Madrid Theatre. The decarbonization effort will be included in Phase II of the Project that is being established through this report.

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Funding Status and Project Cash Flow

The Project's funding sources, as shown in Table 1 below, are comprised of Community Redevelopment Agency Excess Bond Proceeds (CRA/EBP), Municipal Improvement Corporation of Los Angeles (MICLA) funding, State Designated Grant – Canoga Park Cultural Arts District Fund, and CTIEP funding which amounts to a total funding of \$19,310,017.40.

TABLE 1: Total Project Funding	
Funding Source	Funding Amount
CRA Bond Funds	\$ 6,499,695.40
MICLA Funds FY19/20 (reauthorized FY 22/23 – 2 nd CPR)	\$ 5,500,000
State Funds	\$ 2,000,000
CTIEP FY 23/24	\$ 3,310,322
MICLA Funds FY18/19 – Solar Energy Installation on Municipal Facilities	\$ 2,000,000
Total Project Funds	\$ 19,310,017.40

TABLE 2: Phase I Project Costs	Previously Approved	Proposed
Pre-Design costs	\$ 1,292	\$ 1,292
Design Consultant	\$ 800,000	\$ 800,000
Additional Services Design Consultant		\$ 184,135
Other Direct Costs (BCA, Materials Testing, Artwork, Permits)	\$ 644,580	\$ 644,580
Construction Base Contract Amount	\$ 10,743,000	\$ 10,743,000
15% Construction Contingency	\$ 1,611,450	\$ 1,611,450
5% Construction Contingency per award Board Report		\$ 561,249
Subtotal Project Cost	\$ 13,800,322	\$ 14,545,706
Estimated A/V and Theater Equipment Credit Change Order		\$ (1,145,706)
Phase I Project Costs	\$ 13,800,322	\$ 13,400,000

TABLE 3: Phase II Project Costs	
Phase II Scope	
- A/V and Theater Equipment	\$ 2,015,706
- Painting	\$ 193,755
- PRV Main Shut Off Valve and Roof Hatch	\$ 21,502
- ITA Direct Funding	\$ 291,822
- Access Control and BOH & FOH Communication Rooms	\$ 122,290
- Water Barrier for Exterior Exposed CMU	\$ 250,000

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- Allowance for Permits and Commissioning	\$	50,000
- Mobilization	\$	74,288
- Escalation	\$	647,637
15% Phase II Contingency	\$	383,000
Building Decarbonization	\$	1,800,000
10% Decarbonization Contingency	\$	200,000
Additional Design Services	\$	350,000
Phase II Total Costs	\$	6,400,000

Phase I Project Costs	\$	13,400,000
Phase II Project Costs	\$	6,400,000
Total Project Costs	\$	19,800,000
Total Project Funding	\$	19,310,017.40
Estimated Phase II Project Cost Shortfall	\$	(489,982.60)

TABLE 4: Construction Phase Cash Flow - Phase I

Funding Sources	Prior Phases* <u>Expended/Committed</u>	Construction Phase <u>Expended Amount</u>	Construction Phase <u>Remaining Amount</u>	FY23/24 4th Qtr	FY24/25 1st Qtr	TOTALS
CRA Bond Funds**	\$800,000	\$2,098,564	\$3,601,131	\$115,135	\$3,069,860	\$6,499,695
MICLA Funds FY 19/20	\$108,000	\$5,365,678	\$26,322			\$5,500,000
State Funds	\$0	\$0	\$2,000,000	\$500,000		\$2,000,000
CTIEP	\$322	\$2,188,147	\$1,121,853	\$300,000		\$3,310,322
TOTALS	\$908,322	\$9,652,389	\$6,749,306	\$915,135	\$3,069,860	\$17,310,017
* Prior Phases include pre-design, design, bid and award						
** Total CRA Bond funding will be utilized for both Phase I and Phase II						

Currently, there is sufficient funding to complete construction of Phase I and the design of Phase II. While there is a shortfall currently shown for the total combined phases of the Project, Phase I is completely funded. Phase II cost estimates will be further refined, upon the completion of the design, and presented to the MFC to address any estimated funding gaps.

CRA/LA Excess Non-Housing Bond Proceeds (EBP) Funding Swap

As stated in the discussion section above, on February 23, 2024 the Project was allocated an additional \$3,485,996.50 in EBP funding to provide the necessary capital for both phases of the Project. However, all of the EBP funding is set to expire in September

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2024. Therefore all of the EBP funding must be utilized by September 2024. Phase II of the Project is in the early design phase and cannot expend the amount.

In order to meet the funding deadline, we recommend the EBP funds be used to pay back past MICLA expenditures, and the reauthorization of those MICLA funds in the next fiscal year. Without the ability for the Project to utilize the allocated EBP funding, the Phase II portion of the Project will develop a significant funding gap.

Project Support Considerations

DCA and CD 3 consider the Madrid Theatre Renovation Project a priority project, as it is an important community asset and is integral to this areas commitment to equitable community investment and economic sustainability. The venue is expected to bring together local artists, art organizations, performers, and cultural providers which will in turn have a positive impact to the local economic development of historic Canoga Park.

Fiscal Impact Statement

Although the remaining Phase 1 funds will be moved to Phase II, we currently estimate a shortfall that may impact the General Fund in future fiscal years.

cc:

Bernyce Hollins, Mayor's Office
David Giron, Council District 3
Elizabeth Ene, Council District 3
Melinda Gejer, City Administrative Officer
Christie Hwang, City Administrative Officer
LaTanya Roux, City Administrative Officer
Elis Lee, City Administrative Officer
Deborah Weintraub, Bureau of Engineering
Bernadette Hernandez, Bureau of Engineering
Katrina Forbes, Bureau of Engineering
Daniel Tarica, Dept. of Cultural Affairs
Alma Miranda, Dept. of Cultural Affairs

Attachment No. 1 – Madrid Theatre MFC Report from August 11, 2022



GENERAL SERVICES DEPARTMENT CONSTRUCTION FORCES DIVISION BUDGETARY ESTIMATE

☐ URGENT

DATE: 11/19/2025 **W.O. #:** K029010E revision 2
TO: SPENCER YU **C&M:** Christopher Kurahashi
FROM: Daniel Rodriguez , Director **PREPARED BY:** CK/MV
BLDG. NAME: MADRID THEATER **ADDRESS:** 21622 SHERMAN WAY, CANOGA **BLDG. NO.:** 5/1722
DURATION: 7-8 MONTHS **PLAN # & DATE:** N/A **DATE REC'D:** N/A
PROJECT TITLE: BOE MADRID THEATRE RENOV PH 2/VAR WORK **COUNCIL DIST.:** 3

SCOPE OF WORK: INTERIOR AUDITORIUM PAINTING, ACCESS CONTROLS, BACK OF HOUSE AND FRONT OF HOUSE COMMUNICATIONS SYSTEMS, AND WATERPROOFING OF THE BUILDING ENVELOPE. NEW ROOF MEMBRANE.
: This is a Rough Order of Magnitude (ROM) estimate. The initial funding may be more than what is needed., it may be sufficient, or, additional funding may be required in order to, cover any shortfalls.

NOT IN SCOPE OF WORK: Unforeseen conditions, Off-hour work, Overtime, Any ITA work, Correction of existing code violations, HAZMAT, Design/engineering, Load study analysis (electrical), Anything not included in scope, Contingent on LADBS approval.

	CFT	DESCRIPTION OF WORK	LABOR HOURS	LABOR	MATERIAL or SUB-CONTR	COMMENTS
1	371	GENERAL REQUIREMENTS	991	\$84,131	\$15,500	
2	372	PLUMBING	143	\$14,147	\$5,440	
3	373	ELECTRICAL	1,179	\$138,186	\$51,750	
4	374	PAINTING	506	\$34,923	\$8,200	
5	375	CARPENTER	1,441	\$130,650	\$126,321	
6	376	SHEET METAL	3,029	\$316,652	\$622,081	
7	390	VENDOR	0	\$0	\$521,460	
8						
9	NOTE: SEE ADDITIONAL PAGES FOR WORK BREAKDOWN, ETC.					
TOTALS:				\$718,689	\$1,350,752	

Budgetary estimates are for budget purposes and based on preliminary plans and information. Budgetary estimates do not include unforeseen conditions, missed items, and changes in the original scope of work. **Budgetary estimates are good for 90 days from date of estimate.**

IMPORTANT NOTE: The recommended funding amount includes a 20% contingency for unforeseen conditions, missed and/or underestimated line items.

MATERIAL TOTAL: \$1,350,752
LABOR TOTAL: \$718,689
ADD ALTERNATIVES: \$0
ESTIMATE TOTAL: \$2,069,441
RECOMMENDED 20% CONTINGENCY: \$413,888
RECOMMENDED FUNDING AMOUNT: \$2,483,329

WORK BREAKDOWN STRUCTURE (WBS)			K029010E revision 2					
■ URGENT item (sorted by craft)			craft/ class	labor		matl. allow. / sub contr.	sub total	comments
cfid 2.0 ESTIMATING SYSTEM "A good estimate is a work of art" © 2023 NICOLÁS DÍAZ. ALL RIGHTS RESERVED.				labor- hrs	cost			
	SCOPE OF WORK			7,289	718,689	1,350,752	2,069,441	
1	371 - GENERAL REQUIREMENTS			991	84,131	15,500	99,631	
2	Assessment. (EST)		371	46	3,375	0	3,375	
3	Research/Investigation. (EST)		371	22	1,614	0	1,614	
4	Design, general. (EST)		371	20	1,467	0	1,467	
5	Estimating. (est)		371	65	4,769	0	4,769	
6	Construction site set-up & maint.		371	100	7,337	5,000	12,337	
7	Construction Progress Reporting.		371	40	2,935	0	2,935	
8	Close-out.		371	20	1,467	0	1,467	
9	Estimating, electrical.		371.3	10	1,153	0	1,153	
10	Permitting (LADBS, etc...).		371.5	16	1,437	500	1,937	
11	Scheduling.		371.9	60	5,390	0	5,390	
12	Pre-Construction Meeting.		371.9	10	898	0	898	
13	Submittals.		371.9	10	898	0	898	
14	Safety Meetings.		371.9	20	1,797	0	1,797	
15	Progress Meetings.		371.9	40	3,594	0	3,594	
16	Quality Control.		371.9	60	5,390	0	5,390	
17	Waste management.		371.9	80	7,187	10,000	17,187	
18	Final Job Walk with Client.		371.9	10	898	0	898	
19	GSD Job Completion Package.		371.9	10	898	0	898	
20	Supervision, CONST & MAINT SUPV		371.9	352	31,624	0	31,624	
21	372 - PLUMBING			143	14,147	5,440	19,587	
22	Install condensate line for HVAC.		372	60	5,936	4,440	10,376	Allowance.
23	PRV main shut off valve.		372	40	3,957	800	4,757	
24	Demo condensate lines.		372	20	1,979	200	2,179	
25	Inspections.		372	10	989	0	989	
26	Supervision, PLUMBING		372.9	13	1,286	0	1,286	
27	373 - ELECTRICAL			1,179	138,186	51,750	189,936	Trade.
28	Add lighting in BOH comm room.		373	10	1,153	600	1,753	Allowance.
29	Add new Panel run new conduits for acoustic drapery locations.		373	140	16,139	6,000	22,139	
30	Demo existing feeders from AC's. Remove all existing conduits and wiring from AC's. Demo existing conduit from AC's to DIST panel PPA.		373	60	6,917	0	6,917	
31	Install new breakers for AC's. Install new feeders. Torque for inspection.		373	20	2,306	3,500	5,806	
32	Install new conduit per plans for new AC's. Install new feeders per plan.		373	120	13,834	21,000	34,834	
33	Install new disconnects, conduits on roof. Install any new fire alarm and controls to new units.@ 3 locations.		373	80	9,222	8,000	17,222	
34	Permit and inspections.		373	12	1,383	350	1,733	
35	Provide new switch and light for new comm room 373.		373	60	6,917	800	7,717	
36	Relocate existing lights below new celing at Bar room 202.		373	80	9,222	300	9,522	
37	Relocate new video intercom to new location. Install new push button in offices.		373	80	9,222	1,200	10,422	
38	Connect new AC.		373	140	16,139	5,000	21,139	
39	Install all disconnects to new motors. Relocate exiting j boxes per sheet E2 22 provide dedicated neutrals and interface with fire alarm.		373	180	20,750	5,000	25,750	
40	Supervision, ELECTRICAL		373.9	197	24,981	0	24,981	
41	374 - PAINTING			506	34,923	8,200	43,123	Trade.
42	Tape, primer, and paint hard ceiling in bar area.		374	40	2,771	600	3,371	
43	Exterior, power wash,and waterproof/seal all exterior block walls (building envelope).		374	120	8,314	4,000	12,314	
44	Interior, prep, spot primer and paint railings, walk ways, balcony soffit, fascia, and columns.		374	280	19,398	3,400	22,798	

WORK BREAKDOWN STRUCTURE (WBS)				K029010E revision 2			
■ URGENT item (sorted by craft)		craft/ class	labor		matl. allow. / sub contr.	sub total	comments
			labor- hrs	cost			
cfd 2.0 ESTIMATING SYSTEM "A good estimate is a work of art" © 2023 NICOLÁS DÍAZ. ALL RIGHTS RESERVED.							
45	Tape,primer, and paint lid ceiling in BOH tele comm room.	374	20	1,386	200	1,586	
46	Supervision, PAINTING	374.9	46	3,054	0	3,054	
47	375 - CARPENTER		1,441	130,650	126,321	256,971	Trade.
48	Drywall lid ceiling in BOH tele comm room.	375	10	898	300	1,198	
49	Install hatch railing system and long safety post.(Roof hatch).	375	30	2,695	6,180	8,875	
50	Employee restroom floor to be coved with 3/8 inch minimum radius cove base.	375	60	5,390	691	6,081	
51	Install portable staircase for orchestra pit.	375	60	5,390	2,500	7,890	
52	New curb aligning with edge of existing stair.	375	60	5,390	800	6,190	
53	Waterproof metel grate at front of entrance.	375	30	2,695	5,000	7,695	
54	Waterproofing trim at connection to adjacent building.	375	10	898	300	1,198	
55	Drywall soffit in bar area.	375	30	2,695	300	2,995	
56	Frame soffit in bar area.	375	60	5,390	1,600	6,990	
57	Install suspended ceiling in bar area.	375	60	5,390	650	6,040	
58	Demo/rebuild current orchestra pit platform and install demountable railings.	375	900	80,856	108,000	188,856	
59	Supervision, CARPENTER	375.9	131	12,960	0	12,960	
60	376 - SHEET METAL		3,029	316,652	622,081	938,733	
61	Mechanical exhaust ventilation equipment to be added in the storage room with sinks.	376	280	29,271	60,000	89,271	
62	Install HVAC in BOH, and FOH comm room.	376	280	29,271	18,000	47,271	Allowance.
63	Demo and remove (3) units.	376	160	16,726	1,000	17,726	
64	Install (3) roof HVAC units.	376	1,440	150,538	227,581	378,119	Allowance.
65	Shop work.	376	244	25,508	15,000	40,508	Allowance.
66	Recover refrigerant and salvage units.	376	140	14,636	500	15,136	
67	Upgrade and intergrate controls (BMS).	376	160	16,726	300,000	316,726	Allowance.
68	Supervision, SHEET METAL	376.9	325	33,976	0	33,976	
69	390 - VENDOR		0	0	521,460	521,460	
70	Boom lift rental.	390	0	0	6,200	6,200	Herc
71	Linesets, manual counterweight rigging Stage drapery, full set cyclorama (legs, borders, midstage, rear, scrim), front setting and rigging for the above drapery.	390	0	0	201,000	201,000	
72	Portable dance floor system.	390	0	0	61,425	61,425	
73	Crane.	390	0	0	101,250	101,250	Allowance.
74	Provide and install access control equipment for two doors in the madrid theater.	390	0	0	29,785	29,785	RD systems.
75	40 YD. container.	390	0	0	3,000	3,000	
76	Air balance and start up.	390	0	0	4,800	4,800	
77	Demo and replace roof membrane, and roof hatch.	390	0	0	72,500	72,500	Best.
78	Fire alarm vendor to program any new devices needed.	390	0	0	40,000	40,000	
79	Scan and core for new conduits.	390	0	0	1,500	1,500	
67							
Totals, check, summary:			7,289	718,689	1,350,752		
		Labor & matl.:		2,069,441			
							Admin/office supp.
		Subtotal:		2,069,441			
		Add alternatives total:		0			
		ESTIMATE TOTAL:		2,069,441			
		Recommended 20% contingency:		413,888			
		RECOMMENDED FUNDING AMOUNT:		2,483,329			

Key Code Media, Inc. - California

270 S. Flower Street
Burbank, CA 91502
818-303-3900
www.keycodemedia.com

Attachment No 3



Madrid Theater Project

Quote # 244471 Version 1

Prepared for:
City Of Los Angeles

Prepared by:
Greg Gorian

Client Objectives

Description	Qty
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Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	RIO1608D3	Yamaha Rio1608-D3 16-input/8-output Dante Stage Box	1	10.00%	\$6,378.00	\$5,740.20	\$5,740.20	\$5,740.20	Y
	DM7-EX	Yamaha DM7-EX 120-channel Digital Mixer with CTL-DM7 Expansion	1	10.00%	\$44,160.00	\$39,744.00	\$39,744.00	\$39,744.00	Y
	RIO3224D3	Yamaha Rio3224-D3 32-input/24-output Dante Stage Box	1	10.00%	\$11,482.00	\$10,333.80	\$10,333.80	\$10,333.80	Y
SKB	1SKB-R4U	SKB 4U Space Roto Molded Rack 4U Space Roto Molded Rack	1	15.00%	\$229.99	\$195.49	\$195.49	\$195.49	Y
MIDDLE ATLANTIC	PDLT-815RV-RN	RACK LIGHT WITH 8 OUTLET, SINGLE 15 AMP CIRCUIT, SURGE / SPIKE PROTECTED RACKMOUNT POWER DISTRIBUTION WITH 2 STAGE SURGE SUPPRESSION AND NOTIFICATION, 9' CORD, BLACK POWDERCOAT FINISH	1	48.00%	\$672.00	\$349.44	\$349.44	\$349.44	Y
Legrand Group	UPS-S1000R	Middle Atlantic Select Series UPS Backup Power - 1000VA - 1U Rack-mountable - AVR - 3 Minute Stand-by - 120 V AC Input - 120 V AC Output - 6 x NEMA 5-15R	1	48.00%	\$1,773.00	\$921.96	\$921.96	\$921.96	Y
Legrand Group	LT-CABUTL-SINGLE	Middle Atlantic LED Rack Light - 1 Pack - 1.8" Height - 1LED Bulb - Adjustable Angle - 540 lm Lumens - Rack-mountable - for Rack	1	48.00%	\$282.00	\$146.64	\$146.64	\$146.64	Y
	MS-12-4-XL-050	Whirlwind Medusa Standard 12-Channel (4x XLR Return) 50'	1	2.00%	\$829.00	\$812.42	\$812.42	\$812.42	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	NL4-050	Whirlwind Stage Monitor Cable 50'	16	2.00%	\$217.03	\$212.69	\$3,403.04	\$212.69	Y
	NL4-075	Whirlwind Stage Monitor Cable 75"	16	2.05%	\$397.66	\$389.50	\$6,232.00	\$389.50	Y
	ENC6ASE025	Whirlwind 25' Shielded Tactical CAT6A Ethercon Cable	16	2.00%	\$214.50	\$210.21	\$3,363.36	\$210.21	Y
	KM-21160	TecNec K&M Boom Arm Short	12	2.00%	\$40.99	\$40.17	\$482.04	\$40.17	Y
	KM-23105	TecNec K&M Short Tripod	8	2.00%	\$26.99	\$26.45	\$211.60	\$26.45	Y
	KM-2111B	TecNec K&M Two-Piece Telescopic Boom Arm - Black	8	2.00%	\$59.99	\$58.79	\$470.32	\$58.79	Y
	MK410NP	Whirlwind Mic Cable 10'	16	2.00%	\$61.60	\$60.37	\$965.92	\$60.37	Y
	MK425NP	Whirlwind Mic Cable 25'	16	2.00%	\$73.34	\$71.87	\$1,149.92	\$71.87	Y
	MK450NP	Whirlwind Mic Cable 50'	16	2.00%	\$111.78	\$109.54	\$1,752.64	\$109.54	Y
	MKQ100	Whirlwind 100' Quad Core XLRM-XLRF Microphone Cable	8	2.00%	\$215.66	\$211.35	\$1,690.80	\$211.35	Y
	BL-6T00UP-1000	TecNec Belden 6T00UP CL2P/Plenum 2 Conductor High-Flex Commercial Speaker & Audio Cable Str BC 10AWG - White - 1000 Foot	4	2.00%	\$2,249.90	\$2,204.90	\$8,819.60	\$2,204.90	Y
	BL-6200UE-1000	TecNec Belden 6200UE CMP/Plenum Security & Commercial Audio Cable 2x16AWG - Natural - 1000 Foot	8	2.00%	\$539.90	\$529.10	\$4,232.80	\$529.10	Y
	BL-1800B-1000	TecNec Belden 1800B CMR Single-Pair Digital Audio/Microphone Cable Str/TC Shielded - 24 AWG - Gray - 1000 Foot	4	2.00%	\$1,080.10	\$1,058.50	\$4,234.00	\$1,058.50	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	BL-1801B-1000	TecNec Belden 1801B CMP/Plenum 1-Pair AES/EBU Digital Audio Cable Str TC 24 AWG - Natural - 1000 Foot	4	2.00%	\$2,761.00	\$2,705.78	\$10,823.12	\$2,705.78	Y
	BL-9451P-Z1000WE	TecNec Belden 9451P CMP/Plenum Single Pair Line Level Audio Cable Str TC Shielded 22AWG - White - 1000 Foot/Z Tuff Box	12	2.00%	\$1,063.10	\$1,041.84	\$12,502.08	\$1,041.84	Y
	BL-10GX63F1000B E	TecNec Belden 10GX63F CMP/Plenum 10GX CAT6a Enhanced Premise Horizontal F/UTP 4-Pr Shielded Cable 23AWG - Blue - 1000 Ft	12	2.00%	\$1,746.70	\$1,711.77	\$20,541.24	\$1,711.77	Y
	BL-10GX62F1000B E	TecNec Belden 10GX62F Riser/CMR Rated Enhanced Category 6A F/UTP 4-Bonded-Pair Cable - Blue - 1000 Foot	12	2.00%	\$1,145.30	\$1,122.39	\$13,468.68	\$1,122.39	Y
	SPS6X88-C	Panduit CAT6A Modular Shielded Plug 8-Position TX6A 100pk (NOT ON CONTRACT)	4	0.00%	\$415.00	\$415.00	\$1,660.00	\$0.00	N
	CSPT	Panduit Termination Tool (NOT ON CONTRACT)	4	0.00%	\$7.00	\$7.00	\$28.00	\$0.00	N
	MPT5-8AS	Panduit Crimp Tool (NOT ON CONTRACT)	4	0.00%	\$485.00	\$485.00	\$1,940.00	\$0.00	N
	WPT-8	Panduit Wire Prep Tool (NOT ON CONTRACT)	4	0.00%	\$7.00	\$7.00	\$28.00	\$0.00	N
	BL-4694P-1000VT	TecNec Belden 4694P CMP/Plenum Rated 12G-SDI 4K UHD RG-6 75 Ohm Coax Video Cable 18AWG - Violet - 1000 Foot	8	2.00%	\$6,494.60	\$6,364.71	\$50,917.68	\$6,364.71	Y
	BL-4855R-1000VT	TecNec Belden 4855R CMR Rated 12G-SDI 75 Ohm 4K UHD Mini RG-59 Coax Video Cable 23 AWG - Violet - 1000 Foot	8	2.00%	\$1,496.00	\$1,466.08	\$11,728.64	\$1,466.08	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	BL-4855RBUHD1B50	TecNec Belden 4855RBUHD1 B50 12G-SDI 1-Piece BNC Compression Connector for 4855R/Mini-RG59 Cable - Violet Band - 50 Pack	12	2.00%	\$219.62	\$215.23	\$2,582.76	\$215.23	Y
	BL-4694RBUHD1-50	TecNec Belden 4694RBUHD1 12GHz UHD 1 -Piece BNC Compression Connector for 4694R/RG6 Cable - Green Band - 50 Pack	12	2.00%	\$257.65	\$252.50	\$3,030.00	\$252.50	Y
	ICM-CPLCRBC-B	TecNec ICM CPLCRBC-BR Cable Pro Radial Double Bubble Compression Tool - Blue	4	2.00%	\$217.68	\$213.33	\$853.32	\$213.33	Y
	PAL-1248	TecNec Paladin PA1248 CST Coaxial Cable Stripper with Black Cassette	4	2.00%	\$122.37	\$119.92	\$479.68	\$119.92	Y
	MISC	Miscellaneous Hardware / Connectors and Consumables	1	0.00%	\$22,250.00	\$22,250.00	\$22,250.00	\$0.00	N
Netgear, Inc	GSM4230PX-100NAS	TecNec Netgear M4250-26G4XF-PoE+ AV Line Managed Switch - 24 Ports - Manageable - 3 Layer Supported - Modular - 46.80 W Power Consumption - 480 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - 1U - Rack-mountable, Table Top - Lifetime Limited Warr	5	2.00%	\$2,751.71	\$2,696.68	\$13,483.40	\$2,696.68	Y
Netgear, Inc	AXM761-10000S	TecNec Netgear ProSafe AXM761 SFP+ Module - For Data Networking, Optical Network - 1 x LC 10GBase-SR - Optical Fiber - Multi-mode - 10 Gigabit Ethernet - 10GBase-SR0.55 km Maximum Distance - Hot-swappable	10	2.00%	\$492.40	\$482.55	\$4,825.50	\$482.55	Y
CLEAR-COM	MS-702	2-Channel Headset/Speaker Main Station 2-Channel Headset/Speaker Main Station	1	10.00%	\$2,090.00	\$1,881.00	\$1,881.00	\$1,881.00	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
CLEAR-COM	110/340	Clear-Com 490mm long gooseneck mic Clear-Com 490mm long gooseneck mic	1	10.00%	\$335.00	\$301.50	\$301.50	\$301.50	Y
CLEAR-COM	PS-704	Clear-Com 4 Ch. rack mount power supply	1	10.00%	\$1,655.00	\$1,489.50	\$1,489.50	\$1,489.50	Y
	110/100	Clear-Com Gooseneck Mic	1	10.00%	\$390.00	\$351.00	\$351.00	\$351.00	Y
CLEAR-COM	KB-702	2 Ch. flush-mount headset/speaker station:Â Encore two-channel selectable flush-mount headset/speaker station. Mounts in four-gang box, console, or V-Box accessory enclosure 21.6cm/8.25" X 11.4cm/4.5". Includes a Four -pin male headset connector.	1	10.00%	\$690.00	\$621.00	\$621.00	\$621.00	Y
CLEAR-COM	CC-300-X4	Clear-Com Headset: Headset: Single Ear, Medium weight, XLR (F) 4 pin with Dynamic Mic, Boom. Switch. Inc. headset bag. Product Notes: For use with standard (-X4) Clear-Com intercom stations Clear-Com Headset: Headset: Single Ear, Medium weight, XLR (F) 4 pin with Dynamic Mic, Boom. Switch. Inc. headset bag. Product Notes: For use with standard (-X4) Clear-Com intercom stations	1	10.00%	\$410.00	\$369.00	\$369.00	\$369.00	Y
HM Electronics, Inc	RS-702	Clear-Com Intercom Sub Station - Cable - Beltpack	18	10.00%	\$670.00	\$603.00	\$10,854.00	\$603.00	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
CLEAR-COM	CC-300-X4	Clear-Com Headset: Headset: Single Ear, Medium weight, XLR (F) 4 pin with Dynamic Mic, Boom. Switch. Inc. headset bag. Product Notes: For use with standard (-X4) Clear-Com intercom stations Clear-Com Headset: Headset: Single Ear, Medium weight, XLR (F) 4 pin with Dynamic Mic, Boom. Switch. Inc. headset bag. Product Notes: For use with standard (-X4) Clear-Com intercom stations	18	10.00%	\$410.00	\$369.00	\$6,642.00	\$369.00	Y
	USC-KL	Middle Atlantic Remote Wall Plate Key Switch with LED Status Indicators	1	48.00%	\$234.00	\$121.68	\$121.68	\$121.68	Y
	USC-6R	Middle Atlantic Universal Sequencing Controller	2	48.00%	\$1,161.00	\$603.72	\$1,207.44	\$603.72	Y
	MPR-9A	Middle Atlantic MODular Raceway System	2	48.00%	\$220.00	\$114.40	\$228.80	\$114.40	Y
	FC-4A	Middle Atlantic Thermostat MPR Module Controller	2	48.00%	\$354.00	\$184.08	\$368.16	\$184.08	Y
Legrand Group	RLM-20IGA	Middle Atlantic Controlled Module Isolated Ground	7	48.00%	\$269.00	\$139.88	\$979.16	\$139.88	Y
	RLM-30TL-HWIGA	Middle Atlantic Controlled Module Isolated Ground Hardwired	4	48.00%	\$536.00	\$278.72	\$1,114.88	\$278.72	Y
	PDS-16R	Middle Atlantic Power Sequencer	4	48.00%	\$966.00	\$502.32	\$2,009.28	\$502.32	Y
	WR-44-32	Middle Atlantic Equipment Rack	2	48.00%	\$3,636.00	\$1,890.72	\$3,781.44	\$1,890.72	Y
	WRPFD-44	Middle Atlantic Plexi Front Door	2	48.00%	\$1,196.00	\$621.92	\$1,243.84	\$621.92	Y
	WR-RR-44	Middle Atlantic Rack Rails	2	48.00%	\$208.00	\$108.16	\$216.32	\$108.16	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
Legrand Group	EB1-CP12	Middle Atlantic Blank Rack Panel - 1RU - Steel & Flanged - Pack of 12	1	48.00%	\$171.00	\$88.92	\$88.92	\$88.92	Y
Legrand Group	EB2-CP12	Middle Atlantic Blank Rack Panel - 2RU - Steel & Flanged - Pack of 12 - 12 Pack	1	48.00%	\$241.00	\$125.32	\$125.32	\$125.32	Y
Legrand Group	EB3-CP6	Middle Atlantic 3RU Blank Rack Panel - Steel & Flanged - 6 Pack - 6 Pack	2	48.00%	\$143.00	\$74.36	\$148.72	\$74.36	Y
Legrand Group	EB4-CP6	Middle Atlantic Blank Panel - 6	2	48.00%	\$206.00	\$107.12	\$214.24	\$107.12	Y
MIDDLE ATLANTIC	VT1-CP12	Middle Atlantic 12PC. VT1 Contract Pack	1	48.00%	\$312.00	\$162.24	\$162.24	\$162.24	Y
MIDDLE ATLANTIC	VT2-CP12	Middle Atlantic 12pc. VT2 Contract Pack	1	48.00%	\$392.00	\$203.84	\$203.84	\$203.84	Y
	VT3-CP6	Middle Atlantic 3RU Vented Panel 6-Pk	2	48.00%	\$235.00	\$122.20	\$244.40	\$122.20	Y
	VT4-CP6	Middle Atlantic 4RU Vented Panel 6-Pk	2	48.00%	\$262.00	\$136.24	\$272.48	\$136.24	Y
Legrand Group	BR1	Middle Atlantic 1 RU Brush Grommet Panel - 1U Rack Height - 1.8" Height	1	48.00%	\$96.00	\$49.92	\$49.92	\$49.92	Y
MIDDLE ATLANTIC	BR2	Middle Atlantic 2SP BRUSH GROMMET PANEL	1	48.00%	\$118.00	\$61.36	\$61.36	\$61.36	Y
	MW-4QFT-FC	Middle Atlantic Fan Top 220 CFM with Controller	2	48.00%	\$1,234.00	\$641.68	\$1,283.36	\$641.68	Y
MIDDLE ATLANTIC	LACE-44-OWP	Middle Atlantic 77"H,4-3/4"W SLOT LACER 77"H,4-3/4"W SLOT LACER	2	48.00%	\$445.00	\$231.40	\$462.80	\$231.40	Y
Legrand Group	HW500	Middle Atlantic 10-32 Rack Screws - Trim-Head - 0.75in Length - 500 Count - Rack Screw - 10 - 0.75" - Philips - Black - 500 / Jar	4	48.00%	\$264.00	\$137.28	\$549.12	\$137.28	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
Legrand Group	LBP-1R4	Middle Atlantic 4in Offset Round Lace Bar - 10 Piece - Cable Organizer - Black - 10 Pack	4	48.00%	\$164.00	\$85.28	\$341.12	\$85.28	Y
	LT-1RA	Middle Atlantic 1RU Rackmount Light Annodized	4	48.00%	\$514.00	\$267.28	\$1,069.12	\$267.28	Y
Legrand Group	UTR1	Middle Atlantic 1RU Rack Mounted Shelf - Small Device Mounting Shelf - 10in Depth - 19" 1U	16	48.00%	\$65.00	\$33.80	\$540.80	\$33.80	Y
Legrand Group	UPS-S2200R	Middle Atlantic 2RU Select Series UPS - UPS Backup Power - 2200VA - 2U Rack-mountable - AVR - 4 Minute Stand-by - 120 V AC Input - 120 V AC Output - 8 x NEMA 5-20R	2	48.00%	\$2,140.00	\$1,112.80	\$2,225.60	\$1,112.80	Y
Legrand Group	PDT-1615C-NS	Middle Atlantic PDT Series Low Profile Vertical Power Strip - 15 Amp, 16 Outlets Rack Mounted Power - NEMA 5-15P - 16 x NEMA 5-15R - 9 ft Cord - 15 A Current - Rack-mountable	4	48.00%	\$343.00	\$178.36	\$713.44	\$178.36	Y
	WR-RAP-44	Middle Atlantic Rack Rear Access Panel	2	48.00%	\$449.00	\$233.48	\$466.96	\$233.48	Y
Legrand Group	LT-CABUTL-SINGLE	Middle Atlantic LED Rack Light - 1 Pack - 1.8" Height - 1LED Bulb - Adjustable Angle - 540 lm Lumens - Rack-mountable - for Rack	2	48.00%	\$282.00	\$146.64	\$293.28	\$146.64	Y
	PS-TSCG3-G	QSC Touchscreen Paging Station	4	35.00%	\$3,485.00	\$2,265.25	\$9,061.00	\$2,265.25	Y
	PS-TSCG3-H	QSC Touchscreen Paging Station	1	35.00%	\$3,485.00	\$2,265.25	\$2,265.25	\$2,265.25	Y
	PS-DB	QSC Desktop Base Accessory	1	35.00%	\$342.50	\$222.62	\$222.62	\$222.62	Y
	TSC-50-G3	QSC Hi Def Touchscreen Controller	1	35.00%	\$1,575.00	\$1,023.75	\$1,023.75	\$1,023.75	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	EWR-1	Electronic Waste Recycling Fee	6	0.00%	\$4.00	\$4.00	\$24.00	\$4.00	Y
	TSC-50T-G3	QSC Tabletop Stand	1	35.00%	\$290.00	\$188.50	\$188.50	\$188.50	Y
	SLDAN-64-P	QSC Dante License - Audio Routing	1	35.00%	\$1,910.00	\$1,241.50	\$1,241.50	\$1,241.50	Y
	QIO-LVR4	QSC Control I/O Expander	1	35.00%	\$560.00	\$364.00	\$364.00	\$364.00	Y
	AW-UE150A	Panasonic 4K Integrated PTZ Camera (White or Black)	1	2.00%	\$11,571.74	\$11,340.31	\$11,340.31	\$11,340.31	Y
	BMD-VHUBSMAS12G 020020	Blackmagic Videohub 20x20 12G	1	5.00%	\$2,635.00	\$2,503.25	\$2,503.25	\$2,503.25	Y
BLACKMAGIC	BMD-HYPERD/ST/DG 4P	Blackmagic HyperDeck Studio 4K Pro Blackmagic HyperDeck Studio 4K Pro	1	5.00%	\$1,755.00	\$1,667.25	\$1,667.25	\$1,667.25	Y
	BMD-CONVBDC/SDI/HDMI12G	Blackmagic Micro Converter BiDirect SDI/HDMI 12G	1	5.00%	\$199.00	\$189.05	\$189.05	\$189.05	Y
BLACKMAGIC	BMD-CONVMSDIDA4K	Blackmagic Mini Converter - SDI Distribution 4K Mini Converter - SDI Distribution 4K	1	5.00%	\$349.00	\$331.55	\$331.55	\$331.55	Y
BLACKMAGIC	BMD-HDL-SMTV4K12G3	Blackmagic Design SmartView 4K G3 Rackmount Monitor Blackmagic Design SmartView 4K G3 Rackmount Monitor	3	5.00%	\$1,455.00	\$1,382.25	\$4,146.75	\$1,382.25	Y
PANASONIC	AW-RP60GJ5	Panasonic RP60 compact controller AWRP60GJ5 Panasonic RP60 compact controller	1	2.00%	\$3,097.79	\$3,035.83	\$3,035.83	\$3,035.83	Y
SKB	1SKB-R4U	4U Space Roto Molded Rack 4U Space Roto Molded Rack	1	15.00%	\$229.99	\$195.49	\$195.49	\$195.49	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
MIDDLE ATLANTIC	PDLT-815RV-RN	Middle Atlantic RACK LIGHT WITH 8 OUTLET, SINGLE 15 AMP CIRCUIT, SURGE / SPIKE PROTECTED RACKMOUNT POWER DISTRIBUTION WITH 2 STAGE SURGE SUPPRESSION AND NOTIFICATION, 9' CORD, BLACK POWDERCOAT FINISH	1	48.00%	\$672.00	\$349.44	\$349.44	\$349.44	Y
Legrand Group	UPS-S1000R	Middle Atlantic Select Series UPS Backup Power - 1000VA - 1U Rack-mountable - AVR - 3 Minute Stand-by - 120 V AC Input - 120 V AC Output - 6 x NEMA 5-15R	1	48.00%	\$1,529.00	\$795.08	\$795.08	\$795.08	Y
Legrand Group	LT-CABUTL-SINGLE	Middle Atlantic LED Rack Light - 1 Pack - 1.8" Height - 1LED Bulb - Adjustable Angle - 540 lm Lumens - Rack-mountable - for Rack	1	48.00%	\$282.00	\$146.64	\$146.64	\$146.64	Y
	BMD-SWPANELCCU1	Blackmagic ATEM Micro Camera Panel	1	5.00%	\$675.00	\$641.25	\$641.25	\$641.25	Y
	LS-100-01-GY	Listen IDSP Standard System Gray	1	33.00%	\$4,581.00	\$3,069.27	\$3,069.27	\$3,069.27	Y
	LA-140-GY	Listen Stationary IR Radiator Gray	1	33.00%	\$1,283.00	\$859.61	\$859.61	\$859.61	Y
Listen Technologies Corporation	LR-4200-IR	Listen Intelligent DSP IR Receiver - 30000 ft - OLED Display - Headphone - Lithium Ion (Li-Ion) - Beltpack	14	33.00%	\$283.00	\$189.61	\$2,654.54	\$189.61	Y
Listen Technologies Corporation	LA-430	Listen Ear Phone/Neck Loop Lanyard - Black	14	33.00%	\$83.00	\$55.61	\$778.54	\$55.61	Y
Listen Technologies Corporation	LA-401	Listen Universal Ear Speaker - Mono - Mini-phone (3.5mm) - Wired - 32 Ohm - 20 Hz to 20 kHz - Over-the-ear - Monaural - In-ear - 1.08 ft Cable - Dark Gray	14	33.00%	\$27.00	\$18.09	\$253.26	\$18.09	Y
	CX-Q 4K4	QSC Amplifier	3	35.00%	\$4,270.00	\$2,775.50	\$8,326.50	\$2,775.50	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	CX-Q 4K8	QSC Amplifier	3	35.00%	\$6,230.00	\$4,049.50	\$12,148.50	\$4,049.50	Y
	JBL-VRX932LA-1	JBL VRX Line Array (White or Black)	12	22.00%	\$4,290.00	\$3,346.20	\$40,154.40	\$3,346.20	Y
	JBL-VRX928LA	JBL VRX Line Array (White or Black)	6	22.00%	\$2,660.00	\$2,074.80	\$12,448.80	\$2,074.80	Y
	VRX-AF-II	JBL Line Array Frame	2	22.00%	\$1,640.00	\$1,279.20	\$2,558.40	\$1,279.20	Y
	VRX-SMAF	JBL Line Array Frame	1	22.00%	\$960.00	\$748.80	\$748.80	\$748.80	Y
	HPD8320	JBL Compact Cinema Surround Speaker	12	22.00%	\$435.00	\$339.30	\$4,071.60	\$339.30	Y
	2516	JBL Surround Speaker Wall Bracket	12	22.00%	\$55.00	\$42.90	\$514.80	\$42.90	Y
	AC18/26	JBL Compact 2-Way Loudspeaker with 1 x 8" LF. 120° x 60° Coverage, Passive. Compact PT™ Progressive Transition™ Waveguide, Rotatable. Suspension Eyebolts Not Included. Optional U-Bracket Model MTU-18. (WHITE OR BLACK)	4	22.00%	\$1,430.00	\$1,115.40	\$4,461.60	\$1,115.40	Y
Harman International Industries, Inc	PRX412M	JBL Professional 2-way Floor Standing, Pole Mount Speaker - 600 W RMS - Black - 1200 W (PMPO) - 12" - 1" Polymer Tweeter - 62 Hz to 19 kHz - 8 Ohm	6	22.00%	\$860.84	\$671.46	\$4,028.76	\$671.46	Y
	C67HC/T	JBL Pendant Speaker	7	22.00%	\$534.00	\$416.52	\$2,915.64	\$416.52	Y
	MTC-PC60	JBL Terminal Cover	7	22.00%	\$25.00	\$19.50	\$136.50	\$19.50	Y
	CONTROL 226C/T	JBL Control 226C/T - All-in-One Premium in-ceiling Professional Coaxial Loudspeaker	13	22.00%	\$410.00	\$319.80	\$4,157.40	\$319.80	Y
	AT-100D	TecNec Atlas Attenuator	6	2.00%	\$66.99	\$65.65	\$393.90	\$65.65	Y
	CORE 24F	QSC Audio DSP	1	35.00%	\$5,400.00	\$3,510.00	\$3,510.00	\$3,510.00	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	UA8-1435-1525	Shure 1/2 Wave Dipole Antenna	4	36.00%	\$35.00	\$22.40	\$89.60	\$22.40	Y
	ANX4US	Shure Multi-Channel Wireless Receiver	1	36.00%	\$9,300.00	\$5,952.00	\$5,952.00	\$5,952.00	Y
	ULXD4Q=-G57	Shure Quad-Channel Wireless Receiver	7	36.00%	\$9,486.00	\$6,071.04	\$42,497.28	\$6,071.04	Y
	ULXD2/SM58=-G57	Shure Wireless Handheld Transmitter	8	36.00%	\$895.00	\$572.80	\$4,582.40	\$572.80	Y
	ULXD1LEMO3=-G57	Shure Wireless Bodypack Transmitter	20	36.00%	\$930.00	\$595.20	\$11,904.00	\$595.20	Y
	TL47C/O-LEMO-A	Shure Omnidirectional Lavalier Microphone	20	36.00%	\$617.00	\$394.88	\$7,897.60	\$394.88	Y
Shure, Inc	SBRC-US	Shure Battery Rack Charger - 120 V AC, 230 V AC Input - 8	4	36.00%	\$919.00	\$588.16	\$2,352.64	\$588.16	Y
OK International	SBC-AX	Shure Charging Module	14	36.00%	\$183.00	\$117.12	\$1,639.68	\$117.12	Y
	UBP-X800M2E	Sony HDR UHD 4K Network Multi-Region Blu-ray Player	1	0.00%	\$500.00	\$500.00	\$500.00	\$0.00	N
Corsair	10GAT9901	Elgato Stream Deck XL	1	0.00%	\$225.00	\$225.00	\$225.00	\$0.00	N
	QLAB-5	QLAB Show Software	1	0.00%	\$1,400.00	\$1,400.00	\$1,400.00	\$0.00	N
	SDQP	Strem Deck QLab Plugin	1	0.00%	\$50.00	\$50.00	\$50.00	\$0.00	N
CRESTRON	DM-NVX-E30	Creston DM NVX 4K60 4:4:4 HOR Network AV Encoder DM NVX 4K60 4:4:4 HOR Network AV Encoder	3	11.00%	\$1,430.00	\$1,272.70	\$3,818.10	\$1,272.70	Y
CRESTRON	DM-NVX-D30	Creston DM NVX 4K60 4:4:4 HOR Network AV Decoder DM NVX 4K60 4:4:4 HOR Network AV Decoder	5	11.00%	\$1,430.00	\$1,272.70	\$6,363.50	\$1,272.70	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	DM-NVX-363	Crestron Decoder	3	11.00%	\$2,772.00	\$2,467.08	\$7,401.24	\$2,467.08	Y
	U2424H	Dell 24" LED Monitor	2	0.00%	\$250.00	\$250.00	\$500.00	\$0.00	N
	PT-RZ24KU	Panasonic 21,000-Lumen WUXGA Laser DLP Large Venue Projector	1	2.00%	\$99,219.00	\$97,234.62	\$97,234.62	\$97,234.62	Y
Legrand Group	VCMU	Chief Heavy Duty Universal Projector Mount - Black - 250 lb Load Capacity - 1	1	33.00%	\$694.00	\$464.98	\$464.98	\$464.98	Y
	ET-D3LEW201	Panasonic Projector Lens	1	2.00%	\$25,999.00	\$25,479.02	\$25,479.02	\$25,479.02	Y
	CASGS6293DFS 10CLW-12-0-13	Custom Stewart Film Screen	1	25.00%	\$41,057.31	\$30,792.98	\$30,792.98	\$30,792.98	Y
	EWR-2	Electronic Waste Recycling Fee	1	0.00%	\$5.00	\$5.00	\$5.00	\$5.00	Y
	FW-55BZ40L	Sony 55" Professional Display	2	25.00%	\$1,465.00	\$1,098.75	\$2,197.50	\$1,098.75	Y
	EWR-3	Electronic Waste Recycling Fee	2	0.00%	\$6.00	\$6.00	\$12.00	\$0.00	
Legrand Group	TS525TU	Chief Thinstall Large 25 Inch Extension Monitor Arm Wall Mount - For 42-75 Inch Displays - Single Monitor Mount - Black - Height Adjustable - 1 Display(s) Supported - 42" to 75" Screen Support - 125 lb Load Capacity	2	33.00%	\$812.00	\$544.04	\$1,088.08	\$544.04	Y
SONY	FW-32BZ30J	Sony 32" Professional Display 32" MONITOR	4	25.00%	\$624.99	\$468.74	\$1,874.96	\$468.74	Y
	EWR-2	Electronic Waste Recycling Fee	4	0.00%	\$5.00	\$5.00	\$20.00	\$5.00	Y
	VMF720-B2	Sanus Wall Mount	4	0.00%	\$300.00	\$300.00	\$1,200.00	\$0.00	N
BLACKMAGIC	BMD-CONVBDC/SDI/HDMI12G/P	Micro Converter BiDirect SDI/HDMI 12G PSU	6	5.00%	\$199.00	\$189.05	\$1,134.30	\$189.05	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	SDP-55	JBL 16-Channel Surround Sound AV Processor	1	0.00%	\$4,500.00	\$4,500.00	\$4,500.00	\$0.00	N
	P2725QE	Dell 27" 4K Monotor	1	0.00%	\$650.00	\$650.00	\$650.00	\$0.00	N
	EWR-2	Electronic Waste Recycling Fee	1	0.00%	\$5.00	\$5.00	\$5.00	\$5.00	Y
	7060A1022	High End Systems Safety Cable	204	2.00%	\$16.00	\$15.68	\$3,198.72	\$15.68	Y
ETC	7060A2009	High End Systems C-Clamp C-Clamp	200	2.00%	\$27.00	\$26.46	\$5,292.00	\$26.46	Y
	7060A3043	High End Systems Color Frame	80	2.00%	\$11.00	\$10.78	\$862.40	\$10.78	Y
	7060A2047	High End Systems 26 Degree EDLT Lens	2	2.00%	\$395.00	\$387.10	\$774.20	\$387.10	Y
	7061A3007	High End Systems Color Frame	30	2.00%	\$14.00	\$13.72	\$411.60	\$13.72	Y
	7410K1020	High End Systems 7.5" / 190mm Wide Lens	20	2.00%	\$49.00	\$48.02	\$960.40	\$48.02	Y
	7410K1019	High End Systems 7.5" / 190mm Medium Lens	20	2.00%	\$49.00	\$48.02	\$960.40	\$48.02	Y
	7410B7037-B	High End Systems 5' Powercon to Stage Pin Connector	200	2.00%	\$75.00	\$73.50	\$14,700.00	\$73.50	Y
	7410B7020	High End Systems 5' Powercon to Powercon Jumper	60	2.00%	\$75.00	\$73.50	\$4,410.00	\$73.50	Y
	7410B7010-1	High End Systems 10' Powercon to Powercon Jumper	40	2.00%	\$85.00	\$83.30	\$3,332.00	\$86.24	Y
	7414K1003	High End Systems Narrow Linear Horizontal Lens for ColorSource Linear-Series LED Strip Luminary	6	2.00%	\$26.50	\$25.97	\$155.82	\$25.97	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
	7414K1005	High End Systems Medium Linear Horizontal Lens for ColorSource Linear-Series LED Strip Luminary	6	2.00%	\$26.50	\$25.97	\$155.82	\$25.97	Y
	7414K1007	High End Systems Wide Linear Horizontal Lens for ColorSource Linear-Series LED Strip Luminary	6	2.00%	\$26.50	\$25.97	\$155.82	\$25.97	Y
	7414K1004	High End Systems Narrow Linear Vertical Lens for ColorSource Linear-Series LED Strip Luminary	6	2.00%	\$26.50	\$25.97	\$155.82	\$25.97	Y
	7414K1006	High End Systems Medium Linear Vertical Lens for ColorSource Linear-Series LED Strip Luminary	6	2.00%	\$26.50	\$25.97	\$155.82	\$25.97	Y
	7414K1008	High End Systems Wide Linear Vertical Lens for ColorSource Linear-Series LED Strip Luminary	6	2.00%	\$26.50	\$25.97	\$155.82	\$25.97	Y
	H7010030	High End Systems Solaframe Theater in Styrofoam Packaging	2	2.00%	\$12,975.00	\$12,715.50	\$25,431.00	\$12,715.50	Y
	MEGA-CLAW-BK	High End Systems Mega Claw	6	2.00%	\$74.00	\$72.52	\$435.12	\$72.52	Y
	2560B7005	High End Systems Fixture Power Cord	2	2.00%	\$80.00	\$78.40	\$156.80	\$78.40	Y
	759681054320	Bates Male Stage Pin	100	0.00%	\$17.00	\$17.00	\$1,700.00	\$0.00	N
	WGT-60	TecNec White Gaffers Tape 2 Inch x 50 Yards	8	2.00%	\$26.95	\$26.41	\$211.28	\$26.41	Y
PROTAPE	BGT-60	Pro-Gaff Gaffers Tape 2 Inch x 55 Yards in Black Pro-Gaff Gaffers Tape 2 Inch x 55 Yards in Black	8	2.00%	\$26.95	\$26.41	\$211.28	\$26.41	Y
	YGT-60	TecNec Fluorescent Yellow Gaffers Tape 2 Inch x 50 Yards	4	1.98%	\$27.24	\$26.70	\$106.80	\$26.70	Y

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
CATCHBOX	CUSTOM	RCI Various Custom BSP Panels	1	0.00%	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	N
	AMS-REDNET-PCIENX	Focusrite RedNet PCIeNX Dante Interface Card	1	20.00%	\$1,799.99	\$1,439.99	\$1,439.99	\$1,439.99	Y
	LABOR-INSTALLATION-S	Labor-Installation Labor-Installation	1700	0.00%	\$112.00	\$112.00	\$190,400.00	\$112.00	Y

Subtotal: **\$980,374.85**

Scope of Work

This project is to install and commission the AV / Broadcast / Audio / Lighting and Distribution systems at the Madrid Theater per the drawings provided by the consultant Theater DNA. Brian Mocklin will do the install and commissioning and the eta is Q1 2026

Key Code Total Care

30 Day Key Code Total Care Bronze

Thank you for choosing Key Code Media, this quote is covered under a 30-day remote support plan. The equipment is covered under manufacturing warranty and the labor is covered by Key Code Support.

Key Code support hosts its own secure remote access support system. This system is much like a TeamViewer remote access, with the exception that it's hosted by Key Code Media and sits behind our firewall. As part of Change Me and Key Code Media support agreement, we can install this lightweight utility on all purchased computers at the discretion of facility staff. This will allow a support engineer to log in and see what the operator is seeing in real time.

Service Expectations

This support proposal includes the following Service Level agreements:

1. Provide normal business hours support
 - a. Access to M-F 9am EST - 6pm PST support line
 - b. Includes emergency and non-emergency call for:
 - i. Software Issues and Version Upgrades
 - ii. Hardware support for purchased equipment
 - iii. Remote support
 - c. Major Holidays are not included in coverage
 - i. Christmas Day
 - ii. July 4th
 - iii. Thanksgiving +1
 - iv. New Year's Day
 - v. Memorial Day
 - vi. Labor Day
2. Contract Includes Costs for Mileage Associated with support visits
 - a. Does not include for Airfare, Hotel, Rental Car, or Per-Diem
 - b. Does not include Travel Costs associated with other quotes
 - c. All Non-Covered T&E will be invoiced at actual cost

Warranty Terms

The warranty begins upon completion of install and lasts for 30 days.

Support Contract Information

Service Hotline: 818-303-3980

Email Support: Support@keycodemedia.com (Email is monitored from 9a – 6p)

Call Back Response Time

9am – 6pm response time 5 – 30 minutes

KCM Purchase Terms & Conditions

Key Code Media Purchase Terms & Conditions

- 1. Payment Terms:** All terms are subject to credit approval, otherwise, 50% deposit due with order and the remaining balance due COD unless the purchase order was pursuant to loan or lease with approved financing institution (financing documents must accompany this signed contract. Invoices are due per terms based on invoice date. Partial payment is due on partial shipments. A service handling charge of 3% for credit card payments will be added to all credit card orders.
- 2. Service charge and/or Interest:** Any payments deferred after the due date as specified herein shall bear interest and/or service charges at the rate of 1% per month (calculated daily) or the maximum rate allowed by law. In addition, Key Code Media shall have all remedies afforded by the Uniform Commercial Code as adopted in the State of for any defaults by client. If any invoice remains unpaid, in full or in part, after the due date Key Code Media, Inc has full discretion in obtaining an attorney or outside agency to recovery any and all outstanding amounts. The Purchaser agrees that he/she/it is fully liable or any and all legal and/or collection fees incurred in the collection of any outstanding amounts owing to Key code Media, Inc.
- 3. Security Interest:** Key Code Media, Inc. shall retain title to all goods until Key Code Media Inc. receives payment in full. The Purchaser hereby grants to Seller a security Interest in all goods shipped to the Purchaser and the proceeds thereof until the Purchaser pays for such goods in full. A copy of this Agreement may be filed by Seller at any time as a financing statement in order to perfect Seller's security interest.
- 4. Representation of Solvency:** The Purchaser hereby represents that he/she/it is solvent and that on each delivery this representation shall be deemed received, unless notice to the contrary is given in writing by the Purchaser to Key Code Media, at or before the delivery of goods.
- 5. Return of Goods:** A restocking fee of up to 30% will be charged on canceled or changed orders. No merchandise may be returned without prior consent. No return will be allowed for any items that were delivered over more than 30 days or any custom made items, used and B stock items, software products and maintenance contract. Credit on returns will be subject to the condition of the returned product upon inspection. In the event client reconfigures, reschedules or cancels an order containing special order items, client shall be subject to charges associated with the purchase of said items. Costs may include the full cost of these items in addition to any and all costs, expenses and/or penalties imposed on Key Code Media by vendors for return of goods. The Purchaser also covers the shipping on the return. Please refer to our RMA Policy for more information.
- 6. Shipping:** Delivery dates are approximate and subject to delay due to events beyond the reasonable control of Key Code Media, Inc. Freight charges will cover for both inbound and outbound and is for estimation purposes only. The actual amount will be provided by the shipping Company after purchaser receives shipment. Key Code Media, Inc will update that information to your invoice. Partial payment is due on partial shipments.
- 7. ALL TRADE IN CREDIT ORDERS:** Any hardware trade-ins or software licenses must be returned within 30 days upon delivery of new upgraded system. If products are not returned within 30 days, client will no longer be entitled to Trade In credit and will be charged the Trade-in credit. Client must be the original owner of the hardware or software or have a valid system transfer approved by the manufacturer.
- 8. Taxes:** Purchaser shall reimburse Key Code Media, Inc. for all taxes, excises, or other charges that Seller may be required to pay to the government upon the sale, production, or transportation of the Goods sold hereunder. A valid Reseller Certificate or Post Production Exemption certificate must be completed in order to receive the full or partial sales tax exemption.
- 9. Warranty:** Key Code Media technical services are not covered under manufacturer's warranties express or implied. No express or implied warranty of any kind is made with respect to the goods. In addition, no liability is assumed by our company for damage and/or injury resulting from use of products supplied by this company.

10. Limitation of Liability: Except to the extent prohibited under applicable law, in no event shall Key Code Media's liability arising out of this Quotation/Purchase exceed the amount shipped by Key Code Media to the Purchaser hereunder. In no event shall Key Code Media be liable for costs of procurement of substitute products or services, lost profits or any consequential, special, incidental, or indirect damages, however caused and on any theory of liability (including negligence or strict liability), arising out of this quotation. The purchaser acknowledges and agrees that the amounts payable hereunder by the Purchaser are based in part upon these limitations, notwithstanding any failure of essential purpose of any limited remedy.

11. No claim or right arising out of a breach of this contract by client can be discharged, in whole or in part, by a waiver or renunciation of any other claim or right by Key Code Media. This contract supersedes all prior proposals, negotiations and all other terms (including terms implied on customer purchase orders). This contract can be modified or rescinded only by a writing signed by both parties.

12. Both parties agree that federal and state courts have jurisdiction and venue and this contract shall be governed by the Uniform Commercial Code (as adopted in) and the substantive and procedural laws of California. The prevailing party shall be entitled to reasonable attorney fees, costs and necessary disbursements in addition to any other relief to which such party may be entitled by virtue of this contract and applicable law.

SUBJECT TO STATE AND LOCAL TAXES WHERE APPLICABLE

F.O.B. FACTORY, FREIGHT IS ADDITIONAL

Tariff Adjustment Clause:

"In the event of any increase in tariffs, duties, or other governmental charges imposed on the goods after the date of this agreement, Key Code Media has the right to pass these additional costs on to the Buyer. Such increases will be calculated based on the actual additional costs incurred by Key Code Media and will be added to the final invoice or a subsequent invoice. Key Code Media will notify the Buyer of any such adjustments as soon as reasonably possible. By accepting these Terms and Conditions, the Buyer agrees to pay any additional charges resulting from such increases."

Madrid Theater Project



Prepared by:

Key Code Media, Inc. - California

Greg Gorian
 949 851-8220
 Fax 818-303-3901
 ggorian@keycodemedia.com

Bill To:

City Of Los Angeles

555 Ramirez St. Spc 312
 Los Angeles, CA 90012-2591
 Spencer Yu
 213-847-1922
 spencer.yu@lacity.org

Ship To:

City Of Los Angeles

CD14 - CITY HALL MAIN
 OFFICE
 200 N SPRING STREET Rm
 1400
 Los Angeles, CA 90012-3252
 Spencer Yu
 213-847-1922
 spencer.yu@lacity.org

Quote Information:

Quote #: 244471

Version: 1
 Delivery Date: 11/17/2025
 Expiration Date: 12/10/2025
 Terms: Net 30 Days

Quote Summary

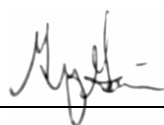
Description	Amount
Equipment	\$980,374.85
Subtotal:	\$980,374.85
Estimated Tax:	\$77,018.11
Total:	\$1,057,392.96

This Sales Quote ("SO") includes the Terms and Conditions ("T&C") available at <https://www.keycodemedia.com/purchase-terms-conditions/> and <https://www.keycodemedia.com/master-service-agreement/>, which are applicable to all professional service-related purchases. It constitutes an offer or counter-offer, as applicable, by Key Code Media, Inc. or Burst Communications ("Seller"). This SO, along with the incorporated T&C, becomes binding upon the Buyer listed herein ("Buyer") at the earliest of the following events: (i) Buyer's acknowledgment of this agreement; or (ii) the receipt of any goods and/or services ordered under this agreement. Please note that no Buyer acknowledgment form, purchase order, or any other document can modify the terms outlined in the SO or the T&C.

Key Code Media, Inc. - California

City Of Los Angeles

Signature: _____



Name: Greg Gorian

Title: Sales

Date: 11/17/2025

Signature: _____

Name: Spencer Yu

Date: _____

Key Code Media, Inc. - California

270 S. Flower Street

Burbank, CA 91502

818-303-3900

www.keycodemedia.com



Madrid Theater Professional Services Labor

Quote # 244582 Version 1

Prepared for:

City Of Los Angeles

Prepared by:

Greg Gorian



Madrid Theater Professional Services
Labor
Prepared for: City Of Los Angeles

Sales Quotation

Quote #244582 v 1

Nov 17, 2025

Client Objectives

Description	Qty

Equipment

Mfr. Name	Mfr. Part #	Product Details	Qty.	Discount	MSRP	KCM Unit Price	KCM Ext. Price	Contract Unit Price	Contract Pricing
Mocklin AV	Labor Professional Services	Labor - Professional Services Labor - Professional Services	1	0.00%	\$57,000.00	\$57,000.00	\$57,000.00	\$0.00	N
Subtotal:								\$57,000.00	

Scope of Work

Madrid Theater Project Professional Services Labor

Key Code Total Care

30 Day Key Code Total Care Bronze

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 - c. Major Holidays are not included in coverage
 - i. Christmas Day
 - ii. July 4th
 - iii. Thanksgiving +1
 - iv. New Year's Day
 - v. Memorial Day
 - vi. Labor Day
2. Contract Includes Costs for Mileage Associated with support visits
 - a. Does not include for Airfare, Hotel, Rental Car, or Per-Diem
 - b. Does not include Travel Costs associated with other quotes
 - c. All Non-Covered T&E will be invoiced at actual cost

Warranty Terms

The warranty begins upon completion of install and lasts for 30 days.

Support Contract Information

Service Hotline: 818-303-3980

Email Support: Support@keycodemedia.com (Email is monitored from 9a – 6p)

Call Back Response Time

9am – 6pm response time 5 – 30 minutes

KCM Purchase Terms & Conditions

Key Code Media Purchase Terms & Conditions

- 1. Payment Terms:** All terms are subject to credit approval, otherwise, 50% deposit due with order and the remaining balance due COD unless the purchase order was pursuant to loan or lease with approved financing institution (financing documents must accompany this signed contract. Invoices are due per terms based on invoice date. Partial payment is due on partial shipments. A service handling charge of 3% for credit card payments will be added to all credit card orders.
- 2. Service charge and/or Interest:** Any payments deferred after the due date as specified herein shall bear interest and/or service charges at the rate of 1% per month (calculated daily) or the maximum rate allowed by law. In addition, Key Code Media shall have all remedies afforded by the Uniform Commercial Code as adopted in the State of for any defaults by client. If any invoice remains unpaid, in full or in part, after the due date Key Code Media, Inc has full discretion in obtaining an attorney or outside agency to recovery any and all outstanding amounts. The Purchaser agrees that he/she/it is fully liable or any and all legal and/or collection fees incurred in the collection of any outstanding amounts owing to Key code Media, Inc.
- 3. Security Interest:** Key Code Media, Inc. shall retain title to all goods until Key Code Media Inc. receives payment in full. The Purchaser hereby grants to Seller a security Interest in all goods shipped to the Purchaser and the proceeds thereof until the Purchaser pays for such goods in full. A copy of this Agreement may be filed by Seller at any time as a financing statement in order to perfect Seller's security interest.
- 4. Representation of Solvency:** The Purchaser hereby represents that he/she/it is solvent and that on each delivery this representation shall be deemed received, unless notice to the contrary is given in writing by the Purchaser to Key Code Media, at or before the delivery of goods.
- 5. Return of Goods:** A restocking fee of up to 30% will be charged on canceled or changed orders. No merchandise may be returned without prior consent. No return will be allowed for any items that were delivered over more than 30 days or any custom made items, used and B stock items, software products and maintenance contract. Credit on returns will be subject to the condition of the returned product upon inspection. In the event client reconfigures, reschedules or cancels an order containing special order items, client shall be subject to charges associated with the purchase of said items. Costs may include the full cost of these items in addition to any and all costs, expenses and/or penalties imposed on Key Code Media by vendors for return of goods. The Purchaser also covers the shipping on the return. Please refer to our RMA Policy for more information.
- 6. Shipping:** Delivery dates are approximate and subject to delay due to events beyond the reasonable control of Key Code Media, Inc. Freight charges will cover for both inbound and outbound and is for estimation purposes only. The actual amount will be provided by the shipping Company after purchaser receives shipment. Key Code Media, Inc will update that information to your invoice. Partial payment is due on partial shipments.
- 7. ALL TRADE IN CREDIT ORDERS:** Any hardware trade-ins or software licenses must be returned within 30 days upon delivery of new upgraded system. If products are not returned within 30 days, client will no longer be entitled to Trade In credit and will be charged the Trade-in credit. Client must be the original owner of the hardware or software or have a valid system transfer approved by the manufacturer.
- 8. Taxes:** Purchaser shall reimburse Key Code Media, Inc. for all taxes, excises, or other charges that Seller may be required to pay to the government upon the sale, production, or transportation of the Goods sold hereunder. A valid Reseller Certificate or Post Production Exemption certificate must be completed in order to receive the full or partial sales tax exemption.
- 9. Warranty:** Key Code Media technical services are not covered under manufacturer's warranties express or implied. No express or implied warranty of any kind is made with respect to the goods. In addition, no liability is assumed by our company for damage

and/or injury resulting from use of products supplied by this company.

10. Limitation of Liability: Except to the extent prohibited under applicable law, in no event shall Key Code Media's liability arising out of this Quotation/Purchase exceed the amount shipped by Key Code Media to the Purchaser hereunder. In no event shall Key Code Media be liable for costs of procurement of substitute products or services, lost profits or any consequential, special, incidental, or indirect damages, however caused and on any theory of liability (including negligence or strict liability), arising out of this quotation. The purchaser acknowledges and agrees that the amounts payable hereunder by the Purchaser are based in part upon these limitations, notwithstanding any failure of essential purpose of any limited remedy.

11. No claim or right arising out of a breach of this contract by client can be discharged, in whole or in part, by a waiver or renunciation of any other claim or right by Key Code Media. This contract supersedes all prior proposals, negotiations and all other terms (including terms implied on customer purchase orders). This contract can be modified or rescinded only by a writing signed by both parties.

12. Both parties agree that federal and state courts have jurisdiction and venue and this contract shall be governed by the Uniform Commercial Code (as adopted in) and the substantive and procedural laws of California. The prevailing party shall be entitled to reasonable attorney fees, costs and necessary disbursements in addition to any other relief to which such party may be entitled by virtue of this contract and applicable law.

SUBJECT TO STATE AND LOCAL TAXES WHERE APPLICABLE

F.O.B. FACTORY, FREIGHT IS ADDITIONAL

Tariff Adjustment Clause:

"In the event of any increase in tariffs, duties, or other governmental charges imposed on the goods after the date of this agreement, Key Code Media has the right to pass these additional costs on to the Buyer. Such increases will be calculated based on the actual additional costs incurred by Key Code Media and will be added to the final invoice or a subsequent invoice. Key Code Media will notify the Buyer of any such adjustments as soon as reasonably possible. By accepting these Terms and Conditions, the Buyer agrees to pay any additional charges resulting from such increases."

Madrid Theater Professional Services Labor



Prepared by:

Key Code Media, Inc. - California

Greg Goran
949 851-8220
Fax 818-303-3901
ggorian@keycodemedia.com

Bill To:

City Of Los Angeles

555 Ramirez St. Spc 312
Los Angeles, CA 90012-2591
Spencer Yu
213-847-1922
spencer.yu@lacity.org

Ship To:

City Of Los Angeles

CD14 - CITY HALL MAIN
OFFICE
200 N SPRING STREET Rm
1400
Los Angeles, CA 90012-3252
Spencer Yu
213-847-1922
spencer.yu@lacity.org

Quote Information:

Quote #: 244582

Version: 1
Delivery Date: 11/17/2025
Expiration Date: 12/17/2025
Terms: Net 30 Days

Quote Summary

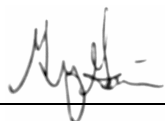
Description	Amount
Equipment	\$57,000.00
Total:	\$57,000.00

This Sales Quote ("SO") includes the Terms and Conditions ("T&C") available at <https://www.keycodemedia.com/purchase-terms-conditions/> and <https://www.keycodemedia.com/master-service-agreement/>, which are applicable to all professional service-related purchases. It constitutes an offer or counter-offer, as applicable, by Key Code Media, Inc. or Burst Communications ("Seller"). This SO, along with the incorporated T&C, becomes binding upon the Buyer listed herein ("Buyer") at the earliest of the following events: (i) Buyer's acknowledgment of this agreement; or (ii) the receipt of any goods and/or services ordered under this agreement. Please note that no Buyer acknowledgment form, purchase order, or any other document can modify the terms outlined in the SO or the T&C.

Key Code Media, Inc. - California

City Of Los Angeles

Signature: _____



Name: Greg Goran

Title: Sales

Date: 11/17/2025

Signature: _____

Name: Spencer Yu

Date: _____